

HIGHLIGHTS

FOR THE YEARS ENDED:
(IN THOUSANDS EXCEPT PER SHARE AMOUNTS)
(UNAUDITED)



	2019	2018 ¹	2017	2016	2015
SALES					
1 st Quarter	\$ 207,621	\$ 207,090	\$ 203,487	\$ 201,731	\$ 206,478
2 nd Quarter	248,797	250,757	254,447	252,998	258,326
3 rd Quarter	239,713	242,351	245,604	240,270	238,295
4 th Quarter	226,887	264,215	248,451	242,156	236,277
TOTAL	\$ 923,018	\$ 964,413	\$ 951,989	\$ 937,155	\$ 939,376
RESULTS FROM OPERATING ACTIVITIES					
1 st Quarter	\$ (4,311)	\$ (12,267)	\$ (12,474)	\$ (10,164)	\$ (16,629)
2 nd Quarter	10,249	10,397	12,450	2,683	10,904
3 rd Quarter	14,098	(19,030)	6,524	2,997	14,078
4 th Quarter	(1,794)	(6,283)	(5,482)	(13,200)	4,143
TOTAL	\$ 18,242	\$ (27,183)	\$ 1,018	\$ (17,684)	\$ 12,496
NET EARNINGS (LOSS)					
1 st Quarter	\$ (3,208)	\$ (6,584)	\$ (5,982)	\$ (7,671)	\$ (13,415)
2 nd Quarter	10,027	9,411	8,971	(222)	9,557
3 rd Quarter	8,873	(16,852)	7,615	(269)	12,866
4 th Quarter	(8,927)	(1,949)	328	(16,541)	4,407
TOTAL	\$ 6,765	\$ (15,974)	\$ 10,932	\$ (24,703)	\$ 13,415
BASIC EARNINGS (LOSS) PER SHARE					
1 st Quarter	\$ (0.05)	\$ (0.10)	\$ (0.09)	\$ (0.12)	\$ (0.21)
2 nd Quarter	0.16	0.15	0.14	0.00	0.15
3 rd Quarter	0.14	(0.27)	0.12	0.00	0.20
4 th Quarter	(0.14)	(0.03)	0.00	(0.27)	0.07
TOTAL	\$ 0.11	\$ (0.25)	\$ 0.17	\$ (0.39)	\$ 0.21
NET EARNINGS (LOSS)	\$ 6,765	\$ (15,974)	\$ 10,932	\$ (24,703)	\$ 13,415
BASIC EARNINGS (LOSS) PER SHARE	\$ 0.11	\$ (0.25)	\$ 0.17	\$ (0.39)	\$ 0.21
SHAREHOLDERS' EQUITY	\$ 339,597	\$ 341,987	\$ 373,514	\$ 381,168	\$ 421,123
PER SHARE	\$ 5.36	\$ 5.40	\$ 5.90	\$ 6.02	\$ 6.52
NUMBER OF STORES	600	642	677	767	823
DIVIDENDS PAID	\$ 12,666	\$ 12,666	\$ 12,666	\$ 12,782	\$ 12,917
SHARE PRICE AT YEAR-END					
CLASS A NON-VOTING	\$ 3.63	\$ 4.25	\$ 6.05	\$ 4.00	\$ 8.10
COMMON	\$ 3.68	\$ 4.06	\$ 5.85	\$ 4.05	\$ 7.11

¹ Certain comparative figures have been restated (note 3a).